
Report To: Health and Social Care Committee **Date:** 9 January 2020

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Partnership **Report** SW/07/2020/SMcA

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Subject: Tier 2 Children and Young People's Mental Health Tender

1.0 PURPOSE

- 1.1 The purpose of this report is to seek approval to change the tender weightings in relation to the forthcoming tender process for the Tier 2 Children and Young People's Mental Health Service.

2.0 SUMMARY

- 2.1 The tender for the provision of a Tier 2 Children and Young People's Mental Health Service in Inverclyde is being prepared for advertising. As in all cases with Social Care service provision, the quality of the care service is of paramount importance. In light of this, it is recommended that the Tier 2 Children and Young People's Mental Health Service contract is awarded on a 60% Quality and 40% Cost of Service weighting split to help ensure the required quality of service and best value cost of service can be procured. This is a reversal of the weighting split in the Contract Standing Order 13.2.
- 2.2 Inverclyde HSCP and Education Services have committed to improve Children and Young People's Tier 2 Mental Health in Inverclyde based on a collaborative model. This will be via the development of a quality 3rd sector commissioned service for 5-18 year olds. It will be funded jointly through Scottish Government Programme for change monies to be awarded from 2019-2023 for access to counselling services through schools and supplementary funding from the Inverclyde IJB.
- 2.3 This will be a newly developed service which will align with local plans, the HSCP Strategic Plan and existing service provision to ensure a seamless journey for children, young people and their families as well as stakeholders.

3.0 RECOMMENDATIONS

- 3.1 That the Committee approves the use of a 60% Quality and 40% Cost of Service weighting in the forthcoming tender for the Tier 2 Children and Young People's Mental Health Service and therefore suspends contract Standing Order 13.2.

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4.0 BACKGROUND

- 4.1 Inverclyde HSCP and Education Services have committed to improve Children and Young People's Tier 2 Mental Health in Inverclyde based on a collaborative model. This will be via the development of a quality 3rd sector commissioned service for 5-18 year olds. This will be funded jointly through Scottish Government Programme for change monies awarded 2019-2023 for access to counselling services through schools and supplementary funding from the Inverclyde IJB.
- 4.2 The service to be commissioned is to address the Tier 2 service gap locally and align with the Mental Health Strategy for early help and prevention in respect of children and young people.

Initially the project was named Children and Young People Early Help and Wellbeing service and was approved to commence in March 2019 by the Senior Management Team. This was to address the Tier 2 service gap locally and align with Mental Health Strategy for early help and prevention in respect of young people concerned. Transformational board funding for £150,000 for 3 years was approved in March 2019. Following on from this the plan was presented to the IJB in June 2019 which took the decision to increase the award to £300,000. The IJB agreed these plans to align with the pending announcement and subsequent confirmation in September 2019 which details Inverclyde's allocation of the funding award notice for School based counselling services for 10-18 years old.

- 4.3 Joint funding from the IJB and Scottish Government will ultimately fund the new service over a four year period and will allow a 3rd sector commissioned service to be tendered.
- 4.4 The funding is being made available to enable the ambitions of the Scottish Government programme for 350 additional counsellors to be available across Scotland by September 2020. The Inverclyde model incorporates the theme of "Nurturing Inverclyde" and focus on early help and prevention as well as providing a quality assured single point of access, needs lead Tier 2 Mental Health Service for 5-18 year olds in Inverclyde that is child focussed and community based.
- 4.5 A tender process is about to commence for the procurement of this new service which will be in place for the start of the new school year 2020. The weighting change will ensure a quality service provision in a cost effective manner

4.6 COMMISSIONING

- 4.6.1 The service to be commissioned will include the provision of an integrated Tier 2 Mental Health Service for Children and Young People inclusive of counselling services in Schools supporting children and young people aged 5 and over, their parents, families, carers and teachers.
- 4.6.2 Tier 2 is illustrated in the diagram below:



- 4.6.3 The commissioning of the service will involve a tender exercise as the initial scoping of the market has identified that there is potentially more than one provider interested and which could deliver the service. The Strategic Commissioning Team, Procurement and Legal Services are currently working with the Service to progress and prepare the Service Specification and timelines which are required for the tender exercise.

- 4.6.4 It is anticipated that the contract will be initially for a 2 year period with an option to extend one year and one year providing a 4 year option creating flexibility to update after a 2 year period (if required) and will be in place in line with the Scottish Government timeline for the start of the new 2020 school year or sooner.

5.0 PROPOSALS

- 5.1 The tender for the provision of the Tier 2 Children and Young People's Mental Health Service will be published in early 2020. As in all cases with social care services, the quality of the care service is of paramount importance.
- 5.2 Officers from the Service, Commissioning, Legal and Procurement fully recognise the need to structure the tender in a way which results in an improved service provision whilst maximising cost effectiveness.
- 5.3 The aim of the tender is to accurately describe the high quality and cost effective service required in the Inverclyde area and identify a quality 3rd sector provider to deliver the service which will ensure consistency and that all children and young people receive the same standard of support. An essential factor in achieving this aim is to weight the quality aspects of the service more than cost. Where the price weighting is high it leaves less scope to reward good quality providers.
- 5.4 It is recommended that the Tier 2 Children and Young People's Mental Health Service contract is awarded on a 60% Quality and 40% Cost of Service weighting split to help ensure the required quality of service and best value cost of service can be procured. This is a reversal of the weighting split in the Contract Standing Order 6.8.2.
- 5.5 Recent HSCP tenders have been successful using a 60% Quality weighting change.
- 5.6 The tender strategy and subsequent contract will be focussed on ensuring that providers are sustainable and that services remain within budget.

6.0 IMPLICATIONS

6.1 Finance

The tender will be structured and managed in a way which ensures that the costs included in and the overall value of any contract award resulting from the tender will be met within the overall contract budget, including any additional monies which may be secured.

Financial Implications:

One off Costs

Cost Centre	Budget Heading	Budget Years	Proposed Spend this Report	Virement From	Other Comments
N/A					

Annually Recurring Costs/ (Savings)

	2019-20	2020-21	2021-22	2022-23	Total for 4 years
TB/IJB HSCP Funded		100k	100k	50k	250k
Scottish Government Access To School Counsellors Fund.	195k	£251k	£251k	£251k	£948k
Total	£195K	£351k	£351k	£301k	Total Investment £1,198K

6.2 **Legal**

Legal Services have been consulted.

6.3 **Human Resources**

None

6.4 **Equalities**

Equalities

(a) Has an Equality Impact Assessment been carried out?

YES	
X	NO – This report does not introduce a new policy, function or strategy or recommend a substantive change to an existing policy, function or strategy. Therefore, no Equality Impact Assessment is required

(b) Fairer Scotland Duty

If this report affects or proposes any major strategic decision:-

Has there been active consideration of how this report's recommendations reduce inequalities of outcome?

YES – A written statement showing how this report's recommendations reduce inequalities of outcome caused by socio-economic disadvantage has been completed.	
X	NO

(c) Data Protection

Has a Data Protection Impact Assessment been carried out?

A DPIA is currently being progressed alongside the tender documents.

YES – This report involves data processing which may result in a high risk to the rights and freedoms of individuals and the Service will liaise with the DPO in this respect.	

Repopulation

6.5 None

7.0 CONSULTATIONS

7.1 Procurement
Finance
Education

8.0 BACKGROUND PAPERS

8.1 None